



**BTERRELL GROUP**

SOFTWARE • CONSULTING • TRAINING • DEVELOPMENT

# Accounting & Automation Experts

Software + Consulting + Training +  
Development

Accounting Firms |  
Financial Services |  
Professional Services |  
Healthcare | Hospitality |  
Not-For-Profit |  
Software & SaaS |  
Wholesale Distribution

## BTerrell Group

In today's hi-tech world, the business leaders who leap ahead of their competitors do so by leveraging technology for all aspects of their business. But, where do you begin? Start with a partner that specializes in designing, building, and implementing best-in-class cloud-based accounting software applications. For the past 30 years, BTerrell's team of passionate CPAs, programmers, and business process experts have worked together to deliver game changing solutions for every client. Let's talk about how we can change your business.

*"Our clients and prospects need us to help them solve specific business problems, and we work hard to listen carefully and focus our efforts on addressing those issues."*

– Brian Terrell, CPA and Managing Partner, BTerrell Group

## No Drama, No Surprises, Just Results.

### Our Cloud Accounting Systems Provide:

- Real-time business visibility via easy to create dashboards and reports
- Continuous financial consolidation, reporting, and analysis across multiple business entities
- A streamlined quote-to-cash process that eliminates manual data re-entry
- Automated procure-to-pay with custom defined workflows reducing errors and processing costs
- Anywhere, anytime expense report submission, approval, and reimbursement for employee expenses

- Project Billing
- BTerrell Smart Billable Expenses
- Commissions
- Collections
- Multi-Currency
- CRM/Sales Force
- Contract Billing
- Usage Billing

- Inventory Management
- Revenue Recognition



- Dynamic Allocations
- Global Consolidations
- Digital Board Book

#### FINANCIAL REPORTING

- Budgeting & Forecasting
- HIPAA Compliance
- Data Delivery Service
- Grant Tracking & Billing
- Custom Report Writer

- Spend Management
- Fixed Assets
- BTerrell SmartEFT
- Project Costing
- Time and Expense
- Project Resource Management

## Sage

5 reasons Sage Intacct, the AICPA's Preferred Provider of Financial Applications, is built for your organization:

- Built for finance
- Built for growth
- Built for the cloud
- Built for public companies
- Built for success

Your organization is unique. Don't settle for a "one-size-fits-all" financial application. Sage Intacct is a highly flexible, powerful cloud ERP solution that adapts to your workflows and reporting requirements. And it connects easily with other best-in-class, industry-specific solutions to give you a truly tailored solution.

The smart choice for today's tech-savvy financial leaders.



### BTerrell Implementation Process

DEFINE	BUILD	MODEL	DEPLOY
<ul style="list-style-type: none"> <li>✓ Project Plan Creation</li> <li>✓ Scope Discovery</li> <li>✓ Solution Mapping</li> <li>✓ Data Gathering</li> </ul>	<ul style="list-style-type: none"> <li>✓ Programming</li> <li>✓ Upload Testing Data</li> </ul>	<ul style="list-style-type: none"> <li>✓ Testing</li> <li>✓ User Training</li> <li>✓ Final System Updates</li> </ul>	<ul style="list-style-type: none"> <li>✓ Upload Current Data</li> <li>✓ Monitor 1st Month's Activity</li> <li>✓ Ongoing Support</li> </ul>

### Our Customers



# Customer Reviews

“ The powerful visibility we have in Sage Intacct has really improved our overall financial performance. In the time we’ve been on the system, we’ve sped up processes, increased data accuracy, and improved reporting without increasing our accounting staff. I’ve worked with several different accounting and ERP systems over the years – including QuickBooks, Sage Peachtree, and Microsoft Great Plains – but none of them come close to offering the user-friendly capabilities and granular visibility we have with Sage Intacct.”

- Jerry Turner, Controller, CareATC

“ BTerrell provided accounting software and services to Fogo starting the day we opened in August 1997 until March 2019 when their solution focus prompted a change. For all of those years, we relied heavily on their services and technology and feel they have contributed greatly to our success as we have grown from startup to publicly traded company.”

– Larry Johnson, Chairman of the Board,  
Fogo de Chao

“ I wanted to tell you how pleased I am with the successful “Go Live” and with the quality partnership I believe our two companies have formed. Looking forward to our first successful period-end close process and a successful launch of Fixed Assets. Great work and thanks again for your leadership and partnership.”

– Jim Lebs, Former CFO, Pei Wei

“ The choice to go with Sage Intacct was clear—as a best-in-class, cloud-based ERP system that can integrate with any application we require, it met all our needs. We especially appreciate that the teams at both Sage Intacct and our Sage Intacct Partner, BTerrell Group, are made up of CPAs who truly understand our end-to-end accounting processes and are always responsive to our questions.”

– Kim Sutphen, Former CFO, Daniel Stark Law Firm



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## Contact Us

214.647.2611

866.647.2611

[Info@BTerrell.com](mailto:Info@BTerrell.com)